

McGlinchey Wins Top Law Firm at PBC Conference, Attorneys Named Global Top 200 Cannabis Lawyers

October 03, 2024

McGlinchey is pleased to announce its recognition as “[Top Law Firm](#)” by the PBC Conference 2024, a leading event that brings together the cannabis banking ecosystem with a focus on payments, banking, and compliance. This honor underscores the firm’s ability to integrate its deep experience in financial services with its growing leadership in the cannabis industry.

Led by co-chairs **Heidi Urness** and **Perry Salzhauer**, McGlinchey’s Cannabis Industry Group, with over 20 attorneys, offers a broad range of services, including corporate formation, financing, regulatory compliance, real estate, intellectual property, employment, and tax matters. McGlinchey’s long-standing leadership in financial services law, as well as our national footprint and strong relationships with regulators, have positioned the firm to guide clients through the complex regulatory and legal challenges faced by both cannabis businesses and financial institutions across all stages of the cannabis business lifecycle. Our ability to provide comprehensive legal counsel that addresses both operational and compliance needs is critical to navigating the intersection of these highly regulated industries.

In addition to the firm’s recognition at the PBC Conference, **Heidi Urness** and **Daniel Shortt**, key members of McGlinchey’s Cannabis Industry Group, were named to the 5th Edition of the [Global Top 200 Cannabis Lawyers for 2024-2025](#) by *Cannabis Law Report* and *Cannabis Law Journal*. This distinction highlights their contributions to the cannabis legal community and further establishes McGlinchey’s leadership in the industry.

Heidi, a partner in the firm’s Seattle office and co-chair of its Cannabis Industry Group, has earned a national reputation in the cannabis industry. As a prominent voice on legal issues affecting industry participants, Heidi is frequently invited to speak on the complex regulations surrounding marijuana, hemp, and cannabinoid businesses. She advises clients on corporate formation, financing, regulatory compliance, and litigation across the industry. Heidi has consistently been named to the Global Top 200 Cannabis Lawyers since 2020.

Daniel, also based in Seattle, is a regulatory and corporate attorney advising cannabis businesses, government agencies, and top-tier corporations on contracts, regulatory guidance, and transactions. He has served on the Executive Board of the Washington State Bar Association’s Cannabis Law Section and teaches Cannabis Law as

an Affiliate Instructor at the University of Washington School of Law. Daniel is frequently quoted in major publications such as *The Washington Post* and *Bloomberg*.

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Heidi Urness